



InTec Business Solutions is a leading North West based technology transformation company that has been operating since early 2009. We help businesses understand and see **real value** from their technology systems and investments.

We provide a range of **world class technology-related consultancy services** and solutions to business clients, including start-ups, fast growth businesses and established organisations.

Our aim is simple: to work with our clients to help them achieve their business goals while delivering a **stand out** customer experience.

Business Assessment

Let us provide you with a **Technology Strategy** that makes best use of your existing systems, while ensuring you have a **clear plan** for development and improvement. We produce a report of our recommendations, identifying **quick wins** and **longer-term technology solutions**.

HOW DOES THE BUSINESS ASSESSMENT WORK?

① Understand Your Business

One of our friendly advisers spends a couple of hours with you and any key members of your team to **understanding your business**, people, main systems and processes.

② Identify Quick Wins

We produce a Business Assessment that is technology led, outlining the areas of **quick wins** and where we can assist with the longer term strategy for your business.

③ Build Business Case

We back any recommendation with a business case and assist with applications for any **funding sources** available to you, so you can see how your investment looks.

④ Realise Benefits

We hand hold you through the **implementation and support process**, engaging in as much or as little as you require, depending upon your own resources.

Business Assessment

THE “WHAT’S IN IT FOR ME?” QUESTION

Defining the business case

- ▶ Grow revenues, capitalise on existing opportunities
- ▶ Reduce costs, improve efficiency, minimise risks
- ▶ Improve the customer, partner, colleague experience

Prioritising the plan

- ▶ What is going to give the best ROI or business benefit?
- ▶ Tactical activity required urgently
- ▶ Quick wins

Bringing people on the journey

- ▶ Input to the process
- ▶ Appointing advocates/influencers
- ▶ Adopting changing positively

10 EXAMPLES of QUICK WINS

1. Deploy Office 365 for email, Microsoft Office and additional apps
2. Train employees on Microsoft Teams so they learn to collaborate more efficiently
3. Review devices (tablets, smartphones, PCs) to provide users with the best tools to carry out their roles
4. IT infrastructure review with a focus on risk, DR & security
5. Review value of existing IT and Comms monthly Support Contracts
6. Review mobile tariffs in view of additional data use
7. R&D Tax Credit review of historical spend improving the business
8. Improve connectivity to main site
9. Make better use of applications in accountancy package
10. Evaluate options for a project tracking/job scheduling system

What's in it for me?	Good technology	Poor technology
Business	<ul style="list-style-type: none"> Increases efficiency/reduces operating costs Is flexible, allowing for scale Evolves, systems are upgraded with minimal, if any, disruption/cost Keeps your workforce connected Improves brand reputation Secures all systems and devices 	<ul style="list-style-type: none"> Gives a disjointed experience across departments Wastes time with duplication Limits growth Slows down the order process Wastes management time dealing with issues
Customers	<ul style="list-style-type: none"> Makes you easier to do business with Gives a great customer experience both online and offline. Keeps customers updated/ reminded of your services Ensures your brand stays current Allows for targeted & timely communications 	<ul style="list-style-type: none"> Exposes poor processes and internal issues to customers Makes businesses look outdated Neglects customer's shopping impulses Makes it easier to do business elsewhere
Partners	<ul style="list-style-type: none"> Shows you are forward thinking Makes you easier to do business with Provides trust that you can handle business growth Produces active management reporting 	<ul style="list-style-type: none"> Unable to work with the manual processes Worry that the customer experience will be impacted Reluctance to pass more work Relationships aren't scaleable (new or existing)
Owners	<ul style="list-style-type: none"> Gives you back the time to do what you're good at Gives you visibility across the business Makes your brand current / ability to attract good people Increases the value of the business through efficiency, scalability and demonstrating that a plan exists 	<ul style="list-style-type: none"> Untrusted management reports Technology investment is not joined up Having to be "hand ons" Acquirers/investors sceptical about integration and scaleability of the business
Managers/TL/ Supervisors	<ul style="list-style-type: none"> Able to supervise/manage/lead from a distance i.e. less travelling to site Focus on developing people, managing change, dealing with bigger issues Good communication and sharing of information 	<ul style="list-style-type: none"> No real time operational reports/alerts to aid decision making and planning Lack of accountability, no visibility of day to day performance Teams operating in silos and lacking in knowledge/comms
Team members	<ul style="list-style-type: none"> Enables the business to attract and retain good people Able to provide a proactive and accurate service to customers Manage tasks and time effectively 	<ul style="list-style-type: none"> Takes longer for new starters to get up to speed Higher likelihood of errors / tasks take too long Stressful day job resulting in higher attrition Using technology as an excuse for poor performance